

## Company Profile



PressureJet Systems Pvt. Ltd. **(An ISO 9001:2008 certified company)** is a leading manufacturer of high pressure, positive displacement, reciprocating triplex plunger pumps and relevant accessories. These pumps are most suitable for water jet cleaning, injection, hydrostatic pressure test, crude oil transfer, reverse osmosis etc.

Today, PressureJet has a work force of more than 70 dedicated people. We have 11000 Sq. ft. area in Asia's premier industrial estate in Ahmedabad. Out of which, 5000 Sq. ft. area has been allocated for manufacturing activities, which is having a very unique concept in industry.

## Vision Statement

### Vision

We are committed to be a market driven global organization to deliver "Value for Money".

We strongly follow latest technology, systematic & scientific approach, empowerment, ethics & human values as key factors for our business growth.

### Mission

We will achieve our vision by continually

- Implementing leading edge management training and thereby sustaining high employee satisfaction, by improving different skills, moral, ethics and human values.
- Developing valued and long term relationship by providing excellent pre-sales and post-sales services to each of our customers.
- Transparency & commitment in all our dealings.
- We shall enroll our employees to follow safety rules and regulation in the company.

- We shall courageously adopt next management practices
- We would like to follow our vision by manufacturing & trading engineering products
- We will achieve our 40% turnover thru export
- We will improve our quality up to international standards
- We will deliver quality product in time as per the market expectation
- We will follow systematic & scientific approach for the development of new product
- We will review our existing product demand & profitability
- Increase the turnover & profitability
- Train & retain employees with better living standard. Empowerment with Accountability for all employees
- We will strive for warm relationship with our employee, customers & suppliers
- We will focus on latest technology like website, internet marketing, web conferencing etc. to achieve the growth
- To provide a pleasant, nurturing and growth oriented environment which encourages our employees to be highly productive and to grow personally and professionally.
- We will stop processes, procedures and activities that slow us down or do not add value
- To improve our after sales service, we will use website, videos, good quality manuals with photographs, training of end users etc. as well as we will improve our service strength in high density regions of our clients.

### **Our Values**

- Empowerment and Accountability
- Commitment and Passion
- Leadership and Innovation
- Integrity
- Team Work

### **Goal**

- We will cross our decided turn over by December-2013, with minimum 40% export.
- We will appoint international dealers in minimum 10 countries
- We will get 80% repeat orders from existing clients.
- We will keep new and existing client order ratio as 50-50 (amount wise). This does not include spares orders of existing clients.
- We will provide after sales service well in time with clarity & accountability.

## PressureJet - From establishment to Today

- Year 1996** 23rd May - Formation of firm. Started manufacturing single plunger reciprocating pumps in the name of "PreciDose Pumps & Systems" based on 4 years experience in the same field. Hired a shed of 300 Sq.Ft.
- Year 1997** Tried Glandless zero leakage Diaphragm pump & failed. Hired another 300 Sq.Ft. shed.
- Year 1998** Succeeded in Glandless Diaphragm type reciprocating pump & purchase both leased premises. Total shed area -600 Sq.Ft.
- Year 1999** Started manufacturing small triplex plunger pumps and Electronic Dosing Pumps.
- Year 2000** Concentrated on Triplex Plunger Pumps: Tested Outside and Supplied 2 Nos. 75 HP to M/s. Godrej, Malanpur, 1 No 700 Kg/cm<sup>2</sup> pump to M/s. KSB Pumps, Pune and 1 No pump of 150-kg/cm<sup>2</sup> pressure to M/s. Gujarat Welspun, Bharuch. At present, all these supplied pumps are working satisfactorily. Purchased 5500 Sq.ft open land for new development activities
- Year 2001** Built a high-class factory and office building in 5500 Sq.ft. plot having power availability of 120 HP. sold many triplex reciprocating pumps up to 700 Kg/cm<sup>2</sup> for Hydro Test, Reverse Osmosis, Homogenizes, Cleaning, Feeding etc.
- Year 2002** Shifted to new work premises. During this phase, the company has maintained stagnant growth. Started focusing on high-pressure water jetting pumps and accessories. Developed new 125 HP triplex plunger pump for Rajkot Municipal Corporation and it has been working well. Purchased another adjoining 5500 Sq.ft plot.
- Year 2003** Imported some cleaning accessories from Italy & taken the trial of the same successfully. Concentrated more on cleaning and hydro test pumps. Supplied pumps having pressure up to 13 lpm @ 1000 Kg/cm<sup>2</sup> successfully.
- Year 2004** Visited Italy & France, tied up with some manufacturers over there. Developed pumps & accessories up to 9 lpm @ 1400 Kg/cm<sup>2</sup>.
- Year 2005** Decided to exploit technical expertise & application engineering to grow at very high scale. Expanded manufacturing and office premises at existing place. Started full-fledged Marketing, H.R., Purchase and General Administration departments. Developed in house training center facility. Targeted at least 4-fold growth in sales turn over in year 2006-07. Company is having more than 25 Personal Computers totally paperless office and ERP system.
- Year 2006** **Entered into technical collaboration With M/S. Leuco S.p.A (Hawk International)-Italy and M/S. Hughes Pumps Ltd.-U.K.** With These collaborations, now PressureJet have very large range of high-pressure triplex plunger pumps to be offered for various kind of applications in different

industries. Appointed Business Associates at various strategic locations across the country to tap the market potential and provide local purchase option to the customers.

- Year 2007** Started to capture market of high pressure pumps upto 800 kg/cm<sup>2</sup>. Entered into technical collaboration with world renowned M/s. StoneAge tools, USA for high pressure water jetting accessories.
- Year 2008** Started full-fledged export of pumps upto 1000 Kg/cm<sup>2</sup>. Appointed International dealers in Korea & Brazil.
- Year 2009** Developed new website & displayed all the prices & maximum technical details about product to reduce conversation time. It helped to build transparent image & capture big market all around the world.
- Year 2010** Constructed new factory – Total shed area 11000 sq. ft. Developed 43 lpm @ 1400 Kg/cm<sup>2</sup> for hydro blasting, water jetting application & started to export the same. Improved production facility by adding in house CNC & VMC machines for better quality. Taken ISO 9001:2008 certification.
- Year 2011** Developed 350 hp high flow rate continuous duty pumps for process, RO, descaling applications.